Cost effective vender neutral database searching

Nathan Rosen

September 29, 2016

HERRICK

All the opinions and statements within this presentation are mine alone and do not in any way, shape, or form reflect the opinions or positions of any of my past or current employers, Herrick, LAC, or LibSource. Neither Lexis nor Westlaw even reviewed or seen contents of this presentation.

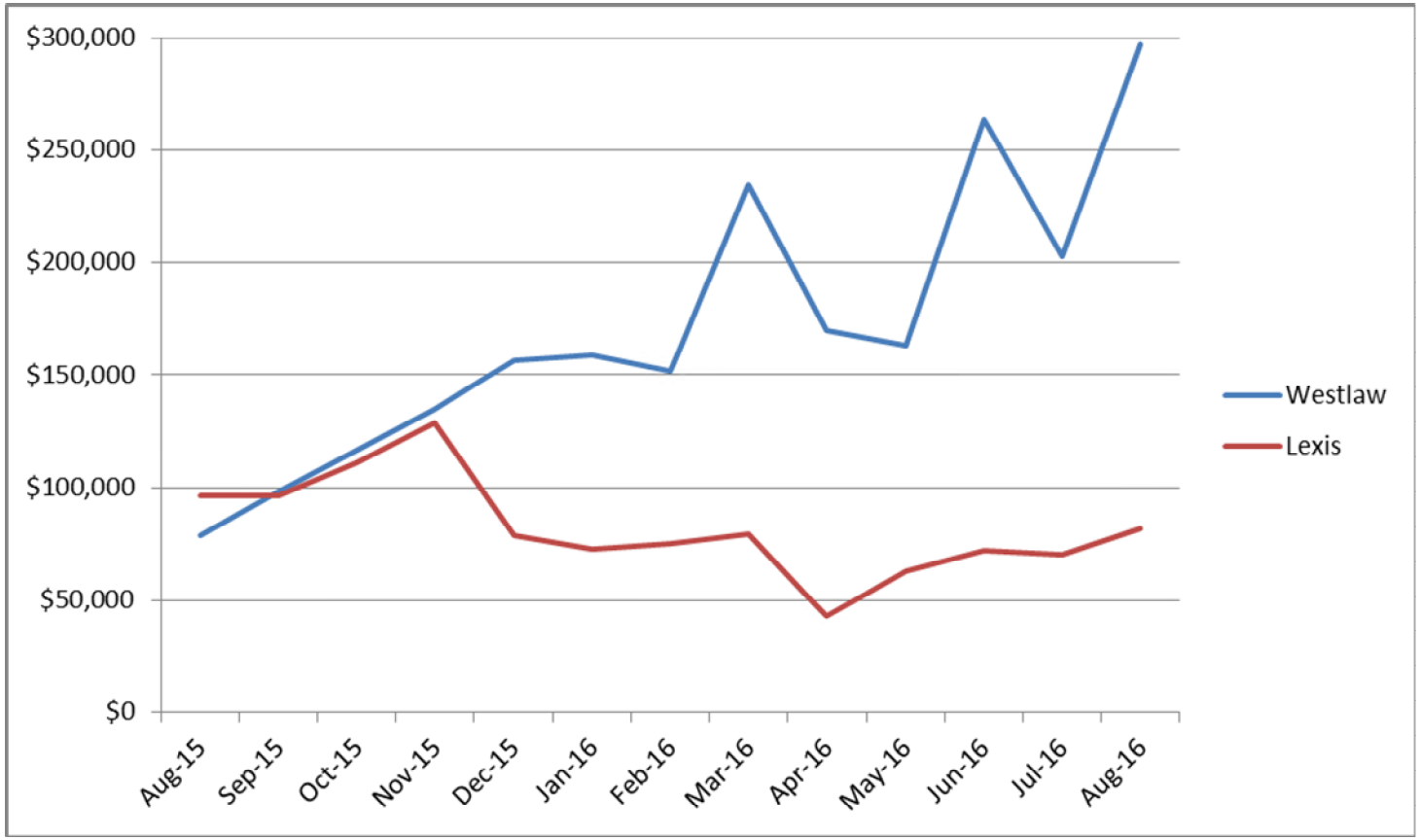
Agenda

- Lexis Advance & Westlaw Next list prices
- Lexis vs Westlaw – comparison of charges
- Herrick – what do we pay Lexis & Westlaw
- Herrick’s clients – what do they pay
- Searching in most cost & time efficient ways
- Avoiding online charges entirely
- Balancing database charges versus your time

Lexis Advance & Westlaw Next list prices

Materials	Lexis Advance search	Lexis per document	Westlaw Next search	Westlaw per document
Cases & Statutes	$79	$2	$99	$0
Law reviews & treatises	$79	$50	$99	$59
Legal news	$79	$50	$99	$0
News	$79	$3	$99	$0
Shepards/KeyCite	$0	$0	$0	$0
Alerts	Varies	$0	$0	$0

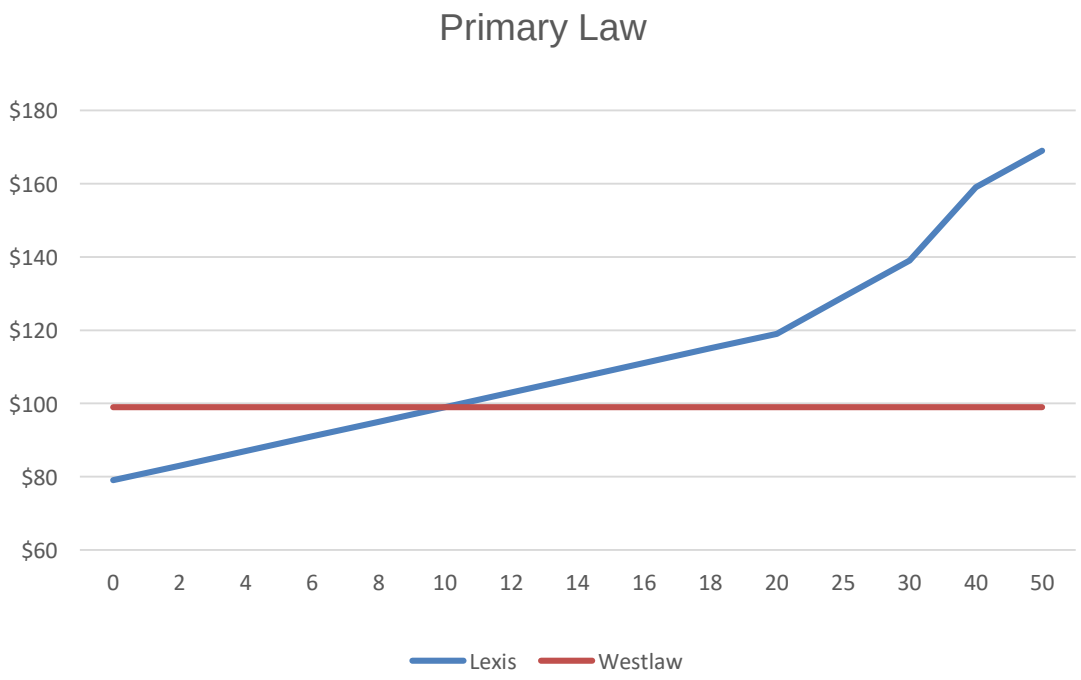
Lexis & Westlaw Usage



Lexis usage = $1.068 million

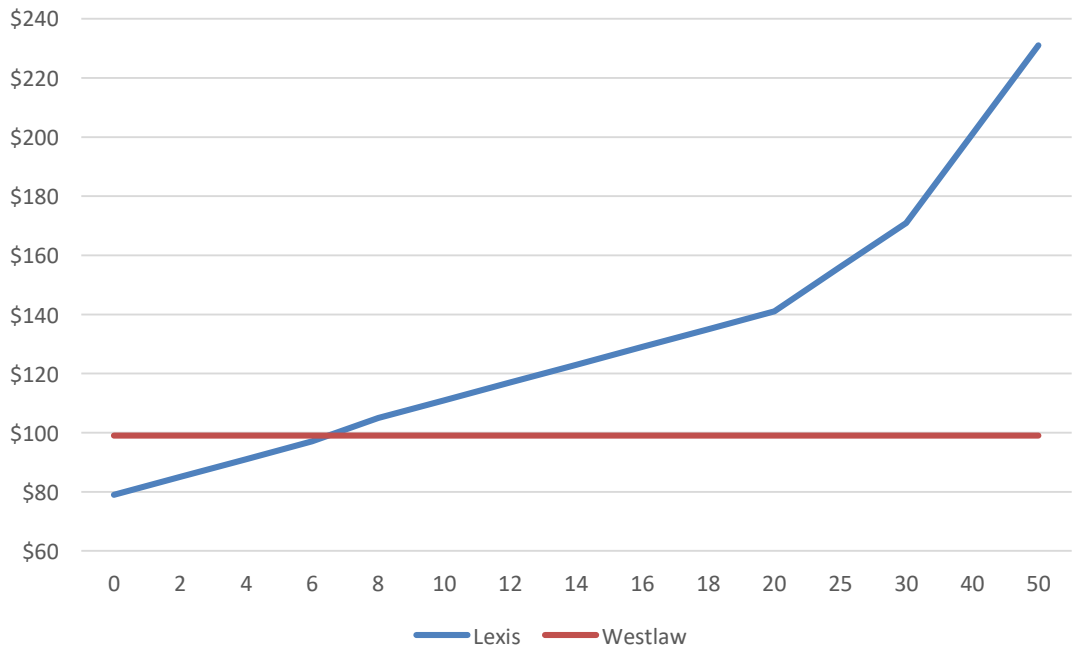
Westlaw usage = $2.227 million

Primary law comparison



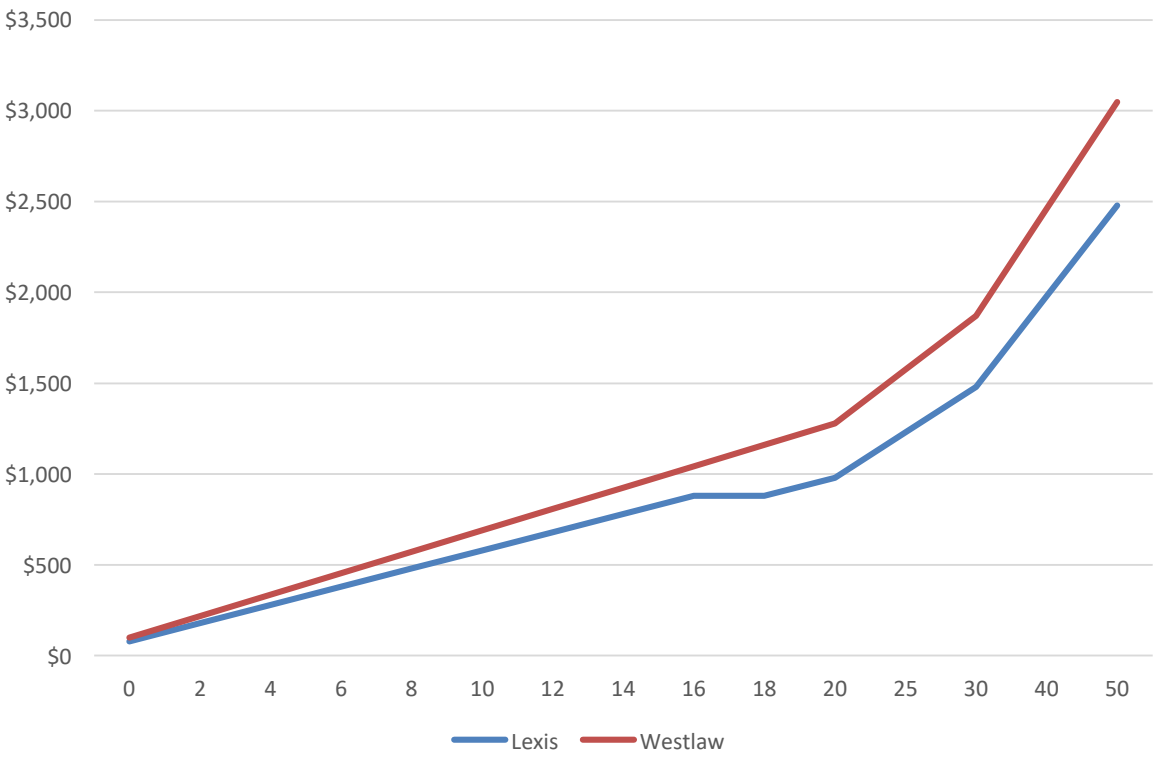
Number of documents opened	Lexis	Westlaw	Cost differential
0	$79	$99	-20%
2	$83	$99	-16%
4	$87	$99	-12%
6	$91	$99	-8%
8	$95	$99	-4%
10	$99	$99	0%
12	$103	$99	4%
14	$107	$99	8%
16	$111	$99	12%
18	$115	$99	16%
20	$119	$99	20%
25	$129	$99	30%
30	$139	$99	40%
40	$159	$99	61%
50	$169	$99	71%

News comparison



Number of documents opened	Lexis	Westlaw	Cost differential
0	$79	$99	-20%
2	$85	$99	-14%
4	$91	$99	-8%
6	$97	$99	-2%
8	$105	$99	6%
10	$111	$99	12%
12	$117	$99	18%
14	$123	$99	24%
16	$129	$99	30%
18	$135	$99	36%
20	$141	$99	42%
25	$156	$99	58%
30	$171	$99	73%
40	$201	$99	103%
50	$231	$99	133%

Secondary Authority - treatises, law reviews, CLE & legal news



Number of documents opened	Lexis	Westlaw	Cost differential
0	$79	$99	-20%
2	$179	$217	-18%
4	$279	$335	-17%
6	$379	$453	-16%
8	$479	$571	-16%
10	$579	$689	-16%
12	$679	$807	-16%
14	$779	$925	-16%
16	$879	$1,043	-16%
18	$879	$1,161	-24%
20	$979	$1,279	-23%
25	$1,229	$1,574	-22%
30	$1,479	$1,869	-21%
40	$1,979	$2,459	-20%
50	$2,479	$3,049	-19%

Herrick – what do we pay Lexis & Westlaw

In versus Out of contract

In contract usage = excellent deal for Herrick & our clients

Out of contract usage = +

But sometimes it is still cost-effective

Herrick’s clients – what do they pay

Realization rate

SKADDENOMICS

Changes in economic relationship between law firms & clients

ABA Formal Opinion 93-379 Billing for Professional Fees, Disbursements & Other Expenses

Rule 1.5(a) & Comment – Overhead vs billable expense

Searching in most cost & time efficient ways

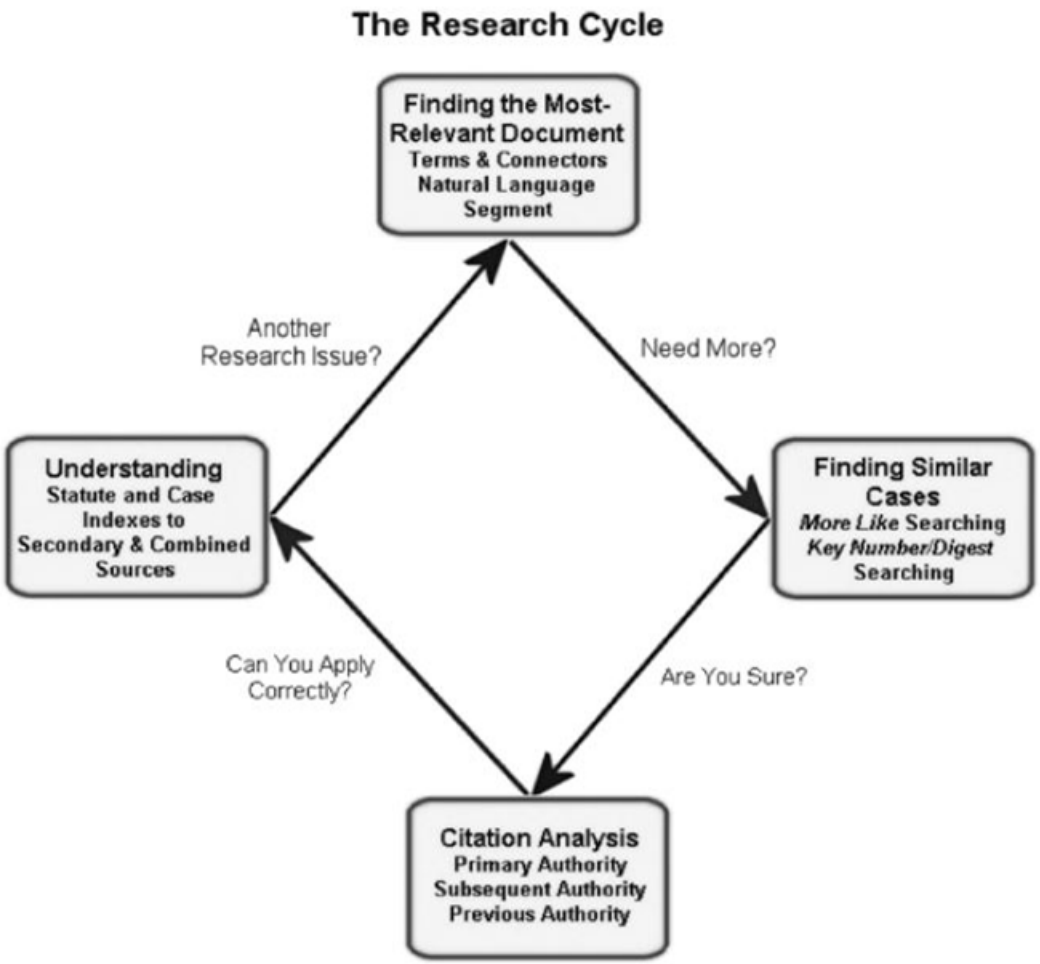
Lexis & Westlaw's Help Desks

Lexis	Westlaw
800-543-6862	800-733-2889

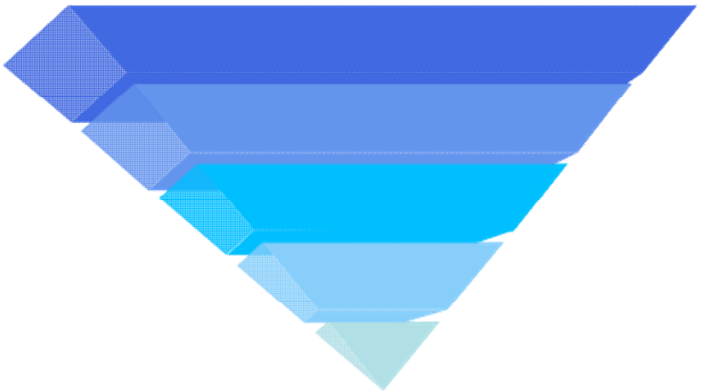
Training: our reps & online classes

Lexis	Westlaw
Kevin Hylton	Matthew Hayes
646-388-0030	212-301-4452
kevin.hylton@lexisnexis.com	matthew.hayes@thomsonreuters.com

Research is a process



Avoid new search ($79/$99 charge) by starting broadly and filtering



Filter

Narrow By

Search Within Results

Processed as terms & connectors

What's this?

Enter search terms

Court

Select courts to display at the top of this list. Edit Settings

Federal	**8,844**
1st Circuit	695
2nd Circuit	2,329
3rd Circuit	954
4th Circuit	367
5th Circuit	185

More

State	**14,754**
Alabama	119
Alaska	26
Arizona	203
Arkansas	61
California	1,108

More

Select multiple

Tribal	**13**
District Ct. of the Navajo Nation	1
Navajo Nation Supreme Ct.	12

Select multiple

Timeline

1799 2016

Jan 01, 1799 Dec 31, 2016

Publication Status

Sources

NY Supreme Court Cases - Appellate Division from 1875	2,057
2nd Circuit - US District Court Cases	1,845
NY Lower Courts - Trial Orders	1,391
IA Supreme Court Cases from 1839	889
9th Circuit - US District Court Cases	855

More

Select multiple

Practice Areas & Topics

Civil Procedure

Evidence

Governments

Select multiple

Attorney

Law Firm

Most Cited

Keyword

parties

summary judgment

notice

damages

cases

allegations

motion to dismiss

trial court

documents

discovery

argues

district court

defendants'

issues

summary judgment motion

rights

cause of action

plaintiffs'

proceedings

attorneys

Less

Select multiple

Judge

Westlaw Next

THOMSON REUTERS WESTLAW

marbur

Cases

Marbury V. Madison 1 Cranch 137 2/1/1803 U.S.Dist.Col.

Marbury V. Sullivan 957 F.2d 837 4/8/1992 C.A.11 (Ala.)

Marbury Management, Inc. V. Kohn 629 F.2d 705 4/21/1980 C.A.2 (N.Y.)

Dockets

Pr Farm Credit, Aca V. M.j.r. Marbur, Inc., Et Al 00-CV-01138 2/1/2000 D.Puerto Rico

Browse

All Content Federal

Cases

Key Numbers

Trial Court Orders

Statutes & Court Rule

Regulations

Administrative Decisi

Secondary Sources

THOMSON REUTERS WESTLAW

100 f.2d 1

Cases

Browse

All Content Fede

Cases

Key Numbers

Trial Court Orders

Statutes & Court R

Regulations

Administrative Dec

THOMSON REUTERS WESTLAW

All Content

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All State & Federal

Advance

VIEW:

Overview	14
Cases	284
Key Numbers	10
Trial Court Orders	21
Statutes	57
Regulations	50
Administrative Decisions & Guidance	10,000
Secondary Sources	138
Forms	0
Briefs	121
Trial Court Documents	82
Expert Materials	10,000
Jury Verdicts & Settlements	5,189
Proposed & Enacted Legislation	10,000
Proposed & Adopted Regulations	3,674
Arbitration Materials	10,000
Public Records	
All Results	49,616

Overview (14)

Select all items | No items selected

Cases View all 284

Guenther v. C.I.R.

United States Tax Court | March 10, 1993 | T.C

Respondent determined the following deficienc $27,255 for 1978 and 1979, respectively. Th

...Fraud is intentional wrongdoing on the part c purpose of evading a tax believed to be owing

... In support thereof, respondent stated as fo

... Lee v. United States, 466 F. 2d 11, 16–17

... Bradford v. Commissioner, 796 F. 2d at 30

Red Star Laboratories Co. v. Pabs

Circuit Court of Appeals, Seventh Circuit. | Nov

Appeal from the District Court of the United Sta against Edmund Friedolin Pabst and others, in

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Find & Print

Enter Citations

You can enter up to 100 citations. Separate multiple citations by semi-colons or enter them on separate lines.

Result Options

Select the type of content that you would like to get delivered.

Documents

☑ Full text documents

Cases

◉ Full text documents

☐ Substitute with reporter images when available (PDF)

☐ Create a single folder for reporter images

○ Case opinion only (excludes Headnotes)

Statutes

○ Full text documents

◉ Statutory text only

Patents

◉ Full text documents

☐ Replace with PDF images when available

Note: All other document types will be delivered in full text.

Lexis Advance®

Advanced Search | Tips | Get a Doc Assistance

marb

Search: Everything

Documents

marbury v. madison, 5 u.s. 137

twin-lick oil co. v. marbury, 91 u.s. 587

Explore Content

Lexis Advance® Research

Lexis Advance® Research | Browse | ci(100 f.2d 1) | Search: Everything

Results for: ci(100 f.2d 1) | Actions

Snapshot

Cases 10,000+

Statutes and Legislation 10,000+

Administrative Codes and Regulations 10,000+

Administrative Materials 10,000+

Secondary Materials 10,000+

Forms 79

Cases (10,000+)

1. Red Star Laboratories Co. v. Pabst, 100 F.2d 1

Overview: When the district court ordered that a judgment creditor be substi on a judgment debtor's insurance policies, the district court exceeded its autl

Lexis Advance® Get & Print

Enter your citations
(up to 100 for documents only, or up to 25 if you include *Shepard's*® reports).

Use a semicolon (;) to separate multiple citations or enter them on separate lines.

Basic options | Format options | Content-specific options

What do you want to get?

- [x] Retrieve document
  - [ ] Include document attachments, where available
- [ ] Retrieve *Shepard's*® report

Delivery type

Print | Download | Email

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Lexis Advance® Research | Browse

Get a Doc Assistance | Actions

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By Citation | Cases by Party Name | Cases by Docket Number

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Select

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Select

Select a

Get a Doc Assistance | Actions

Home / Get a Doc Assistance

By Citation | Cases by Party Name | Cases by Docket Number

Citation Formats

Content Type

Select a Content Type

Cases

Statutes and Legislation

- Statutory Codes
- Constitutions
- Court Rules
- Public Laws/ALS
- Bill Text
- Bill Tracking
- Legislative History
- Legislature Records
- Treaties
- Municipal Codes
- Model Acts and Uniform Laws

Administrative Codes and Regulations

- Administrative Codes
- Registers
- Regulations

Secondary Materials

- Treatises
- Emerging Issues Analysis
- Practice Guides
- Law Reviews and Journals
- Jurisprudence
- Restatements
- Practice Insights
- Dictionaries

Forms

Briefs, Pleadings and Motions

- Briefs
- Pleadings
- Motions

Jury Instructions

- Pattern Jury Instructions
- Jury Instruction Filings

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Get a Doc Assistance | Actions

Home / Get a Doc Assistance

By Citation | Cases by Party Name | Cases by Docket Number

Party | V. | Party

Gets only case law documents

Jurisdiction

Select a Jurisdiction

U.S.Federal

By Court

- United States Supreme Court
- Federal Courts of Appeals
- Federal District Courts
- Bankruptcy Courts
- Military Courts
- Other Federal Courts
- Tax Court
- Tribal

By Circuit

- 1st Circuit
- 2nd Circuit
- 3rd Circuit
- 4th Circuit
- 5th Circuit

States & Territories

Alabama	Louisiana	Oklahoma
Alaska	Maine	Oregon
Arizona	Maryland	Pennsylvania
Arkansas	Massachusetts	Puerto Rico
California	Michigan	Rhode Island
Colorado	Minnesota	South Carolina
Connecticut	Mississippi	South Dakota
Delaware	Missouri	Tennessee
Dist. of Columbia	Montana	Texas
Florida	Nebraska	Utah
Georgia	Nevada	Vermont
Guam	New Hampshire	Virgin Islands
Hawaii	New Jersey	Virginia
Idaho	New Mexico	Washington
Illinois	New York	West Virginia

sNexis

Library's Practice Group resource pages

Litigation Practice Page

Treatises

Attorney Client

- Attorney Fee Awards, Third Edition (Westlaw)
- Attorney-Client Privilege in the United States (Westlaw)
- Attorney-Client Privilege: State Law (Westlaw)
- Attorney-Corporate Client Privilege (Westlaw)
- Attorneys' Fees (Westlaw)
- Section 1983 Litigation Statutory Attorney's Fees (Westlaw)

Class Action

- Class Action Reports (Westlaw)
- McLaughlin on Class Actions (Westlaw)
- Newberg on Class Actions (Westlaw)

Discovery/Depositions

- Deposition Rules: The Essential Handbook to Who, What, When, Where, Why & How (Lexis)
- Depositions: Procedure, Strategy & Technique (Westlaw)
- Discovery Proceedings in Federal Court (Westlaw)
- Federal Motions in Limine (Westlaw)
- Handbook of Federal Civil Discovery & Disclosure (Westlaw)
- How to Take & Defend Depositions (Westlaw)
- Motion Practice (Westlaw)
- Pattern Deposition Checklists (Westlaw)

Law360: New York

2nd Circ. May Certify On Human Rights Punitive Damages

GWB Scandal Figures Face Uphill Fight Over Criminal Intent

Alstom Exec Must Face Charges Over Utility Bribery, Says US

Jay Z, Label Win $160K In Fees For 'Frivolous' IP Suit Appeal

Jones Day Sues Contractor Over Paneling In Office Makeover

Federal Statutes/Regulations

- U.S. Code: Title 28 - JUDICIARY AND JUDICIAL PROCEDURE
- U.S. Code - Title 11 - Bankruptcy (Westlaw)
- Federal Rules of Civil Procedure
- SD NY Local Rules
- SD NY Individual Judge Local Rules
- ED NY Local Rules
- ED NY Individual Judge Local Rules
- WD NY Local Rules
- WD NY Individual Judge Local Rules
- Federal Local Court Rules (Westlaw)
- Second Circuit Local Bankruptcy Court Rules (Westlaw)
- Federal Rules of Bankruptcy Procedure (Westlaw)
- Federal Rules of Evidence (Westlaw)
- Federal Rules of Appellate Procedure (Westlaw)
- United States Courts of Appeals for the Second Circuit (Westlaw)

NY State Statutes/Regulations

- NY Civil Practice Law & Rules - Title 7B
- NY Judiciary Law - Title 29
- Rules of Professional Conduct - 22 NYCRR 1200+
- New York Official Reports Style Manual
- New York Rules of Civil Procedure (Westlaw)
- New York City Civil Court Act (Westlaw)

Herrick Library Materials
Herrick Documents & Standard Forms

Evidence

- Federal Rules of Evidence Manual (Lexis)
- Federal Testimonial Privileges (Westlaw)
- McCormick on Evidence (Westlaw)
- Practical Guide to Document Authentication (Westlaw)
- Prince, Richardson on Evidence
- Questioning Techniques & Tactics (Westlaw)
- Testimonial Privileges (Westlaw)
- Witness Examination Outlines (Westlaw)

Civil Procedure & Trial

- Federal Civil Procedure Before Trial, National Edition (Westlaw)
- Federal Jury Practice & Instructions (Westlaw)
- Federal Practice & Procedure (Wright & Miller)
- Federal Procedural Forms (Westlaw)
- Federal Procedure (Westlaw)
- Federal Rules of Civil Procedure, Rules & Commentary (Westlaw)
- Federal Trial Handbook: Civil (Westlaw)
- Federal Trial Objections (Westlaw)
- Fundamentals of Federal Litigation (Westlaw)
- Fundamentals of Litigation

External Links

NY State Court
PACER *Requires username/password and billing number
Kroll OnTrack E-Discovery Blog
New York Law Journal
New York State Bar Journal

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You can enter up to 100 citations. Separate multiple citations by semi-colons or enter them on separate lines.

Result Options

Select the type of content that you would like to get delivered.

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Cases

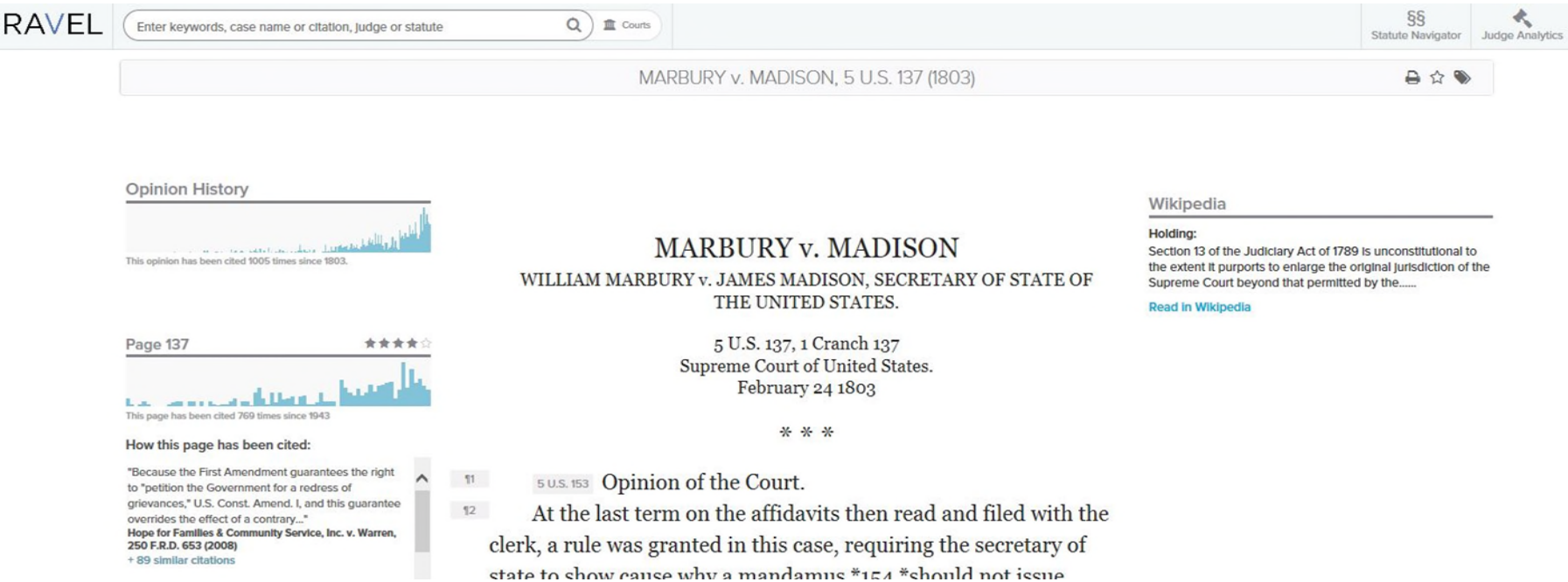
◉ Full text documents

Statutes

○ Full text documents

Ravel Law

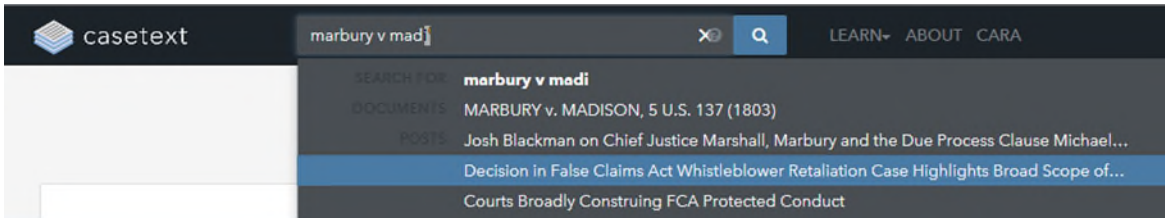
Partnered with Harvard Law School
All published Federal cases and NY cases

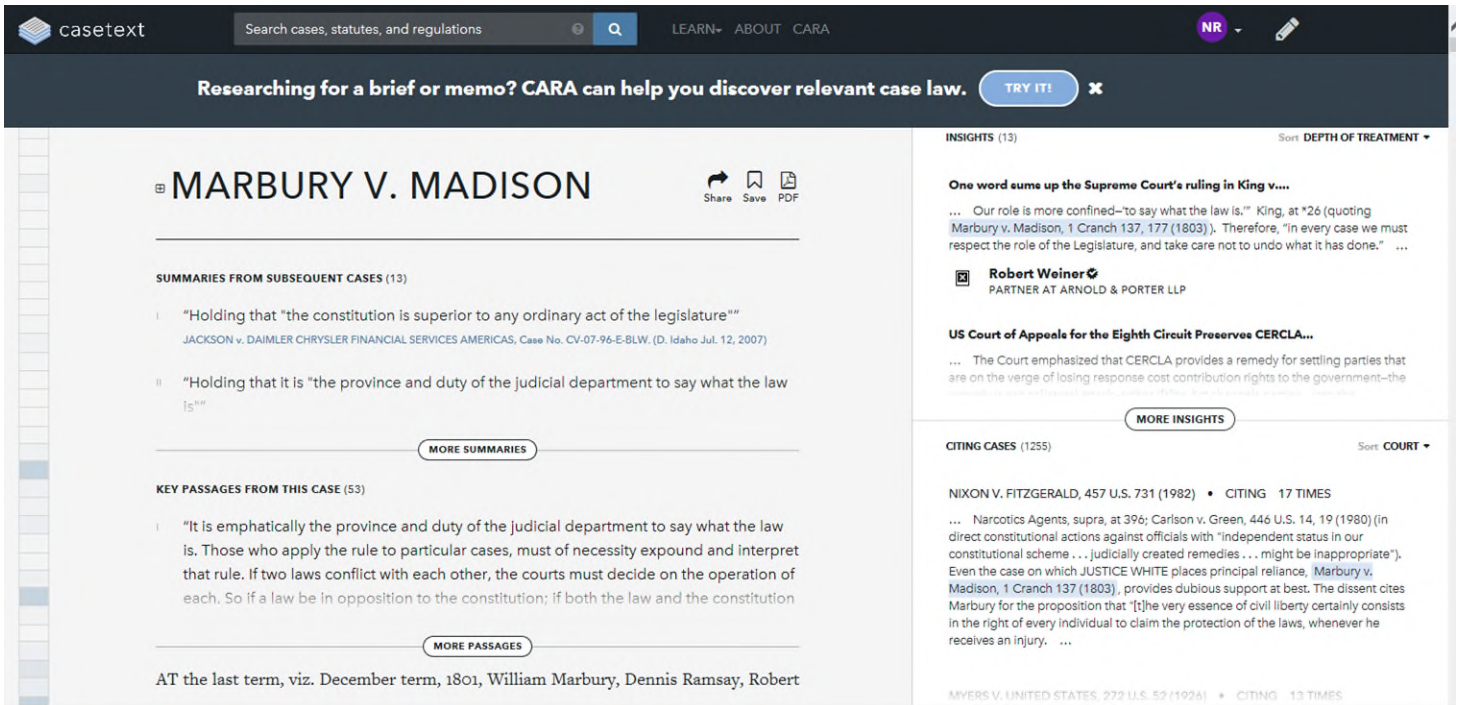


Casetext

Partnered with Stanford Center for Legal Informatics
free case law - innovative search features

11 million cases
updated daily





Other free case sites

- Ravel Law – www.ravellaw.com
- Casetext – www.casetext.com
- Google - http://scholar.google.com/
- FindLaw - http://caselaw.findlaw.com/
- Public Library of Law (sponsored by Fastcase) - http://www.plol.org/Pages/Search.aspx
- Justia – www.justia.com
- Cornell University Law School (Legal Information Institute) - https://www.law.cornell.edu/
- Fastcase (free for NYSBA members) – NY state & Federal cases free

Cases – Searching West Key numbers

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WESTLAW

West Key Number He... | Search West Key Number Headnotes | All State & F

Home

West Key Number System

Add to Favorites

Search for Key Numbers relevant to your issue

Enter terms e.g., landlord duty of care to trespassers

Jurisdiction selected: All State & Federal | Change Jurisdiction

Specify Content to Search

Select all content | No items selected | Clear Selection

1	ABANDONED AND LOST PROPERTY	135H	DOUBLE JEOPARDY	285	PARENT AND CHILD
2	ABATEMENT AND REVIVAL	136	DOWER AND CURTESY	286	PARLIAMENTARY LAW
4	ABORTION AND BIRTH CONTROL	141	EASEMENTS	287	PARTIES
5	ABSENTEES	141E	EDUCATION	288	PARTITION
6	ABSTRACTS OF TITLE	142	EJECTMENT	289	PARTNERSHIP
7	ACCESSION	142T	ELECTION LAW	290	PARTY WALLS
8	ACCORD AND SATISFACTION	143	ELECTION OF REMEDIES	291	PATENTS
9	ACCOUNT	145	ELECTRICITY	294	PAYMENT
10	ACCOUNT, ACTION ON	146	EMBEZZLEMENT	295	PENALTIES
11	ACCOUNT STATED	148	EMINENT DOMAIN	296	PENSIONS
11A	ACCOUNTANTS	149	ENTRY, WRIT OF	297	PERJURY
12	ACKNOWLEDGMENT	149E	ENVIRONMENTAL LAW	298	PERPETUITIES
13	ACTION	149T	EQUITABLE CONVERSION	300	PILOTS

Balancing database charges versus your time

- Content and comprehensiveness
- Quantity & quality of results

Precision vs Recall

Precision is the ratio relevancy in search results and is expressed:

$$\left(\frac{\text{Number of Relevant Documents Retrieved}}{\text{Total Number of Documents Retrieved}}\right) \times 100$$

Recall reveals what is missed in a search and is defined as:

$$\left(\frac{\text{Number of Relevant Documents Retrieved}}{\text{Total Number of Relevant Documents in the Collection}}\right) \times 100$$

Unique content

Westlaw

- West treatises
- Annotated CFR
- Principle publisher of many state reporters & statutes
- CJS & Am. Jur. series

Lexis

- Lexis, Law Journal Press, & Matthew Bender treatises
- American Law Media (American Lawyer, NYLJ, …)
- New York Times
- Wall Street Journal
- Factiva

Results comparison – BIG PICTURE

Database	Lexis	Westlaw
Federal	1,493	1,152
State	828	593
New York	455	347
News	2,172	3,692
Legal News	4,549	288
Law Reviews & Journals	2,455	1,750

Database	Lexis	Westlaw
Federal	1,637	1,183
State	1,908	938
New York	282	296
News	1,596	1,411
Legal News	689	133
Law Reviews & Journals	5,367	2,627

Vender vs Vendor

Question: Determine whether vender or vendor is used more in news stories in the most cost effective efficient way

	Vender OR Vendor	Vender AND Vendor	Vender	Vendor
Westlaw	8,142	5,504	8,064	5,504
LexisNexis	> 4 million	3,500	> 1 million	> 2.5 million

Expensive: $396/$316
four searches ($99/$79 x 4)

Inexpensive: $99/$79
One search ($99/$79)

Results comparison – SMALL PICTURE

Vendor	Number of hits/decisions/entries
Westlaw	10
Westlaw only	1
Lexis	23
Lexis only	14
Lexis & Westlaw	9

The only three regular opinions of significance were picked up by both Lexis & Westlaw.

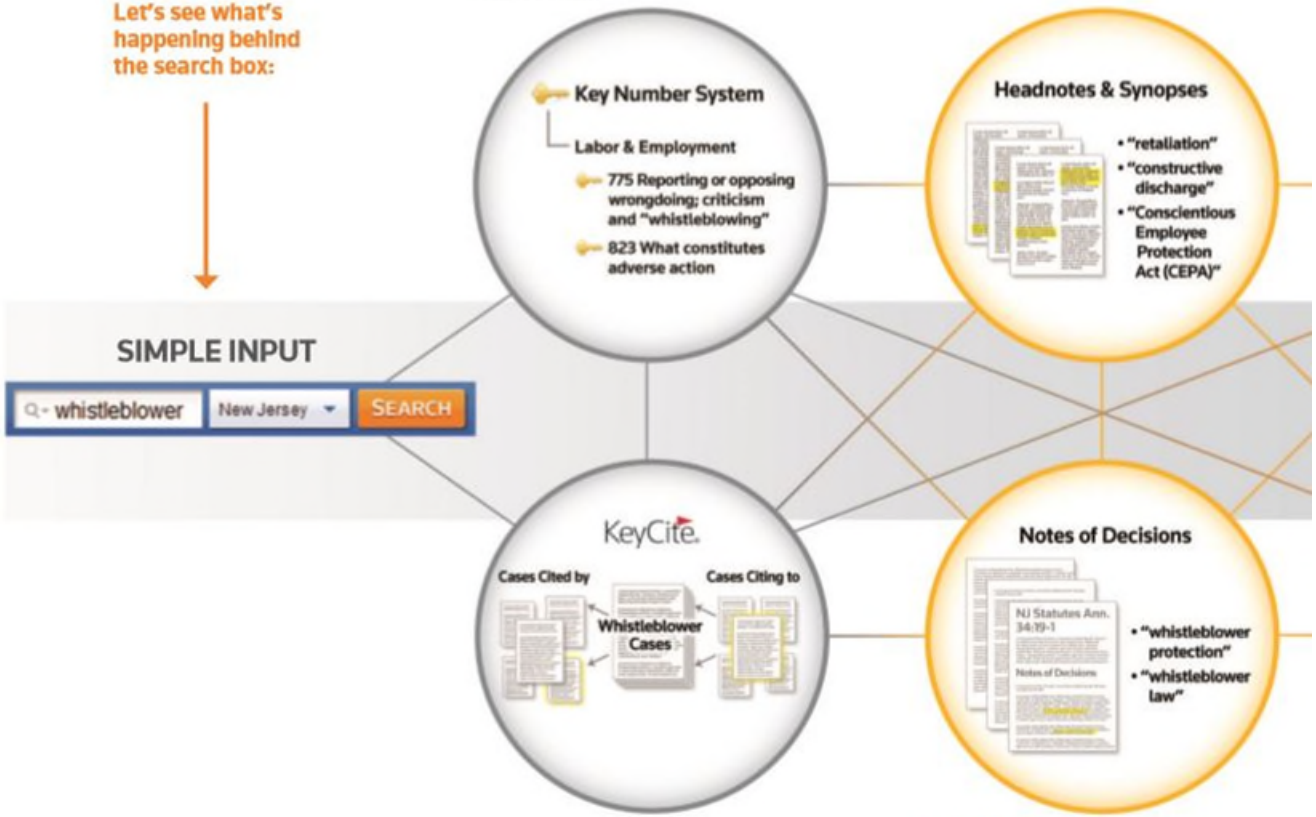
Key Numbers connect a case to all related content in the most well-respected classification system for American law – the West Key Number System®.

With access to the most authoritative taxonomy of U.S. law, WestSearch identifies the topics best represented by your search terms and returns highly relevant documents for those topics.

Added search terms, provided by attorney-editors as part of an exclusive 22-step process, make every document more "findable" and easier to understand.

WestSearch combs through editor-written headnotes and synopses so you find the right documents – even when your search terms don't exactly match the court's opinion.

Let's see what's happening behind the search box:



KeyCite maps the citation network among cases, statutes, analytical publications, and more – showing you cases that cite this case and are cited by it.

WestSearch analyzes the rich connections among documents, making your results more inclusive and bringing the most relevant documents to the top of the list.

Annotations summarize the important cases that interpret a statute or regulation, providing you additional context and giving you the complete picture.

Because the annotated version of a statute or regulation is more likely to have the language you're searching for, WestSearch retrieves the most relevant, most complete set of documents.

Research article

Comparison of Research Speed and Accuracy Using WestlawNext and Lexis Advance

Melanie Knapp & Rob Willey

Page 124-134 | Published online: 11 May 2016

ABSTRACT

In 2010, Thomson Reuters released a new search engine to the legal academy called WestlawNext. WestlawNext's single-search-box approach revolutionized the legal research process. LexisNexis followed with its own next-generation search engine, Lexis Advance. This study compares the speed and accuracy of WestlawNext and Lexis Advance for basic legal research questions. Fifty-five participants answered five legal questions in each system. We reviewed their results and research trails to determine how the systems compared on speed and accuracy. Our results indicate few significant differences between the two systems for basic legal research tasks utilizing keyword searches.

Journal

Legal Reference Services Quarterly >

Volume 35, 2016 - Issue 2

LAW LIBRARY JOURNAL Vol. 104:2 [2012-25]

Back and Forth . . .

WestlawNext and Lexis Advance*

Christine L. Sellers** and Phillip Gragg***

The columnists discuss and debate the emergence of WestlawNext and Lexis Advance, and consider their impact on legal research, law school instruction, and the practice of law.

Comparison of Research Speed and Accuracy Using WestlawNext and Lexis Advance

Melanie Knapp & Rob Willey

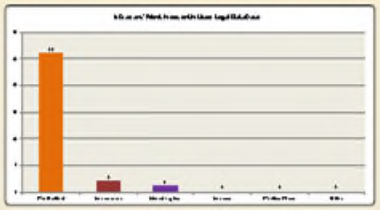
George Mason University Law Library

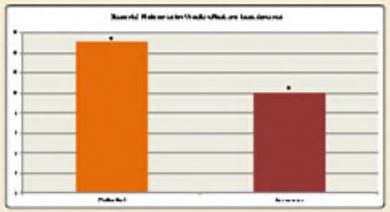
Introduction

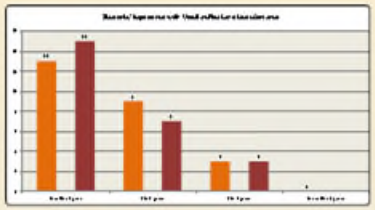
In February 2010, Thompson Reuters released a new legal search engine called WestlawNext. WestlawNext's Google-like searching revolutionized the legal research process, bringing it up-to-date for a generation of new lawyers raised on Google. LexisNexis followed with its own next generation search engine, first releasing it to academic law libraries in December, 2011, and updating it several times. The most recent significant update was September 8, 2014. This study compares the two engines. This poster presents the early results and conclusions.

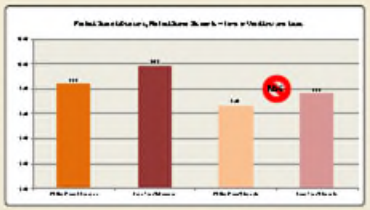
Methods

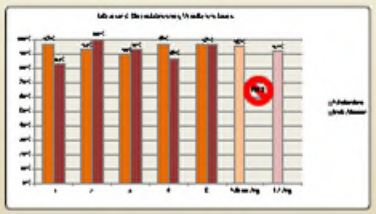
Participants answered five legal questions using Lexis Advance and five using WestlawNext. The questions presented common, basic research issues, such as finding a case using a quotation, finding a statute to answer a particular legal question, and finding a case and a secondary source using keywords drawn from a short fact pattern. Participants had up to 15 minutes in each system to complete the five questions. Twenty-five students and thirty librarians completed the study.

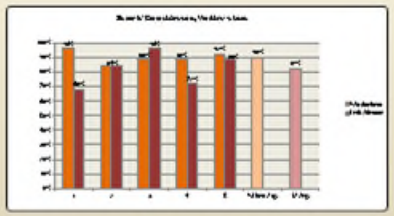


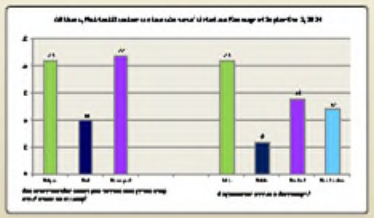












Conclusions

- For basic legal research, Lexis Advance and WestlawNext are nearly equal in speed and accuracy. Therefore, commercial users can opt for either, based solely on price and content.
- Speed on Lexis Advance may increase as users become more familiar with the new system.
- Anecdotally, some law students prefer Lexis because of free printing and reward points. These perks could lead to Lexis overtaking Westlaw in popularity among law students.
- Librarians and legal research instructors can confidently present Lexis Advance and WestlawNext as equal though different. In the academic environment, instructors should focus users' attention on the content, unique features, and the strengths and weaknesses of each system.

Scenario 1

Need to read text of one relatively recent popular case when you have case name and a citation

Situation	LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Need to read text of one relatively recent popular case when you have case name and a citation	• Search - $79 search plus $2 document • Get a Doc Assistant - $2 • Get & Print - $2 • Type & select from pull down menu - $2	• Search - $99 search plus $0 document • Fi(cite) - $0 • Find & Print - $0 • Type & select from pull down menu - $0	Find & Print - $0 located on all the library practice group resource pages	$0 Many recent appellate Federal & State opinions can be found online	$0 BLAW

Scenario 2

Need to read text of one case but only have case name but no citation

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
• Search - $79 search plus $2 document • Type & select from pull down menu - $2 • Get a Doc Assistant Party Name search - $79	• Search - $99 search plus $0 document • Type & select from pull down menu - $0	N/A	$0 Many recent appellate Federal & State opinions can be found online	$0 BLAW

Scenario 3

Number of cases received in email or in Word document

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
• BriefCheck - $2 per case • Get & Print - $2 per case	• Westcheck www.westcheck.com - $0 • Find & Print - $0	Cut & paste into Find & Print - $0 located on all the library practice group resource pages	$0 but have to be individually entered	$0 BLAW but have to be individually entered

Scenario 4

Received brief from opponent in pdf and want to pull all cases cited in the brief

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
BriefCheck – after converting pdf to Word can be read Soon Lexis will allow uploading pdfs	• Westcheck After converting pdf to Word can be read • Type citations from the brief into Find & Print - $0	Type citations from the brief into Find & Print - $0 located on all the library practice group resource pages	N/A	N/A

Scenario 5

Conduct very narrow case search and plan to look at only two cases

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $83 = $79 per search plus $2 per document	Search - $99 = $99 per search plus $0 per document	N/A	N/A	$0 BLAW

Scenario 6

Conduct very broad case search and expect to end up looking at about forty cases

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $159 = $79 per search plus $2 per document	Search - $99 = $99 per search plus $0 per document	N/A	N/A	N/A

Scenario 7

Conduct eight different searches for cases and read ten cases retrieved from each search

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library

• Search - $792 = $79 per search plus $2 per document • Search extremely broadly & filter to narrow in each of the eight areas - $239 = $79 per search plus $2 per document	• Search - $792 = $99 per search plus $0 per document • Search extremely broadly & filter to narrow in each of the eight areas - $99 = $99 per search plus $0 per document	N/A	N/A	N/A

Scenario 8

Pull statute when you know citation

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
• Search - $81 = $79 per search plus $2 per document • Get & Print - $2 • Type & select from pull down menu - $2 • Get a Doc Assistant - $2	• Search - $99 = $99 per search plus $0 per document • Fi(cite) - $0 • Find & Print - $0	Find & Print - $0 located on all the library practice group resource pages	$0 Most Federal & State statutes can be found online	$0 BLAW

Scenario 9

Locate statute on specific topic in only one search but need to look at a ten of the hits to locate correct section

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $99 = $79 per search plus $2 per document	Search - $99 = $99 per search plus $0 per document	N/A	Possible but often takes more time	$0 BLAW

Scenario 10

Conduct five searches on topic in law reviews and treaties and emailed five articles or treatise sections

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $645 = $79 per search plus $50 per document	Search - $790 = $99 per search plus $59 per document	Some treatises might be linked on the library practice group resource pages	Possible as some law review articles and some older treatises can be found online	No law reviews & very few treatises in BLAW

Scenario 11

Conduct two searches on topic in legal news, read thirty articles, and emailed five articles

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $1,658 = $79 per search plus $50 per document	Search - $180 = $99 per search plus $0 per document	N/A	Possible but only a little legal news can be found online	BNA news but otherwise limited in BLAW

Scenario 12

Conduct three searches on topic in newspapers, magazines and newsletters, read thirty articles, and emailed five articles

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
Search - $327 = $79 per search plus $3 per document	Search - $297 = $99 per search plus $0 per document	N/A	Possible as much news sources can be found online	N/A in BLAW

Scenario 13

Shepardize or KeyCite case/statute

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
• Pull down menu Lexis Brief - $0 • Shepardize from Search box - $0	$0	$0	N/A	N/A

Scenario 14

Set up business daily alert on cases or articles

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library
CURRENTLY $0 but January 2017 go to $? = $5 setup plus varied from $20 monthly to $420 business daily (but email is only link and still pay per document charge when open the link)	Cost of running the search $99 & documents pulled will depend upon database – charge incurred if full retrieved not if cite or KWIC.	N/A	Google Alert - $0	$0 in BLAW

Scenario 15

Set up Shepard’s Alert or KeyCite Alert

LexisAdvance	WestlawNext	Library practice group resource pages	Internet	Email library

CURRENTLY $0 but January 2017 go to $? = $2 setup plus varied from $8 monthly to $168 business daily	$0	N/A	N/A	N/A

Handouts

- Pricing Guide for Large & Medium Law Firm Plans
- Lexis Advance Pricing
- American Bar Association Formal Opinion 93-379 (December 6, 1993)
- ETHICSearch Charging clients for legal research
- Illinois State Bar Association Formal Opinion 85-09 (January 17, 1986)
- Philadelphia Bar Association Ethics Opinions 87-23 (October 1987)
- Cost-Effective Research Tips making your Westlaw research more efficient
- Top Ten Cost-Effective Tips for Lexis Advance
- Scenarios with Lexis Advance, Westlaw Next, Library practice group resource pages, Internet, & Email Library

Cost effective vendor neutral database searching

Nathan Rosen

September 29, 2016

HERRICK